



# Native Resources

INTERNATIONAL

*Women Owned Self Certified Small Business Entity*

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 Visit us on the web at www.nativeresources.com

## PROPOSAL

Date	Number
05/24/10	NRIQ2673

**This is NOT an invoice**

**To: Associa**  
**1514 W. Todd Drive Ste B-103**  
**Tempe, AZ 85283**

**Attn: Kate Parlette**  
**Phone:**  
**Fax:**

**Project Name: HOA Saguaro & Tree Salvage (APS ROW)**

**Job Location: 110th Way & Frank Lloyd Wright**  
**Scottsdale, AZ**

**PO/Contract No.:** \_\_\_\_\_

**NRI Job No.:** \_\_\_\_\_

Qty	Description	Unit	Unit Price	Ext. Price
<b>Salvage &amp; Transport</b>				
1	Salvage & Transport 72" Box Acacia	ea	\$947.50	\$947.50
8	Salvage & Transport 48" Box Blue Palo Verde	ea	\$510.00	\$4,080.00
1	Salvage & Transport 48" Box Blue Palo Verde - Hand Dig	ea	\$542.00	\$542.00
2	Salvage & Transport 54" Box Blue Palo Verde	ea	\$637.50	\$1,275.00
1	Salvage & Transport 54" Box Blue Palo Verde - Hand Dig	ea	\$677.50	\$677.50
2	Salvage & Transport 60" Box Blue Palo Verde	ea	\$760.00	\$1,520.00
3	Salvage & Transport 60" Box Blue Palo Verde - Hand Dig	ea	\$808.00	\$2,424.00
4	Salvage & Transport 72" Box Blue Palo Verde	ea	\$947.50	\$3,790.00
1	Salvage & Transport 72" Box Blue Palo Verde - Hand Dig	ea	\$1,007.50	\$1,007.50
2	Salvage & Transport 84" Box Blue Palo Verde	ea	\$1,185.00	\$2,370.00
2	Salvage & Transport 36" Box Foothill Palo Verde	ea	\$255.00	\$510.00
2	Salvage & Transport 42" Box Foothill Palo Verde	ea	\$382.50	\$765.00
1	Salvage & Transport 54" Box Foothill Palo Verde	ea	\$637.50	\$637.50

Qty	Description	Unit	Unit Price	Ext. Price
2	Salvage & Transport 60" Box Foothill Palo Verde	ea	\$760.00	\$1,520.00
1	Salvage & Transport 72" Box Foothill Palo Verde	ea	\$947.50	\$947.50
3	Salvage & Transport 84" Box Foothill Palo Verde	ea	\$1,185.00	\$3,555.00
3	Salvage & Transport 72" Box Ironwood	ea	\$947.50	\$2,842.50
2	Salvage & Transport 84" Box Ironwood	ea	\$1,185.00	\$2,370.00
3	Salvage & Transport 42" Box Mesquite	ea	\$382.50	\$1,147.50
1	Salvage & Transport 54" Box Mesquite	ea	\$637.50	\$637.50
1	Salvage & Transport 60" Box Mesquite	ea	\$760.00	\$760.00
1	Salvage & Transport 72" Box Mesquite	ea	\$947.50	\$947.50
1	Salvage & Transport 72" Box Palo Brea	ea	\$947.50	\$947.50
100	Saguaro Salvage (12 - Total) - One Time Move	ea	\$28.00	\$2,800.00
4	Saguaro Bracing	ea	\$100.00	\$400.00
24	Install Orange Safety Fence Around Tree Pits	ea	\$70.00	\$1,680.00

### Replant

1	Replant 72" Box Acacia	ea	\$412.50	\$412.50
8	Replant 48" Box Blue Palo Verde	ea	\$220.00	\$1,760.00
1	Replant 48" Box Blue Palo Verde - Hand dig	ea	\$236.00	\$236.00
2	Replant 54" Box Blue Palo Verde	ea	\$275.00	\$550.00
1	Replant 54" Box Blue Palo Verde - Hand dig	ea	\$295.00	\$295.00
2	Replant 60" Box Blue Palo Verde	ea	\$330.00	\$660.00
3	Replant 60" Box Blue Palo Verde - Hand dig	ea	\$354.00	\$1,062.00
4	Replant 72" Box Blue Palo Verde	ea	\$412.50	\$1,650.00
1	Replant 72" Box Blue Palo Verde - Hand dig	ea	\$442.50	\$442.50
2	Replant 84" Box Blue Palo Verde	ea	\$495.00	\$990.00
2	Replant 36" Box Foothill Palo Verde	ea	\$110.00	\$220.00

Qty	Description	Unit	Unit Price	Ext. Price
2	Replant 42" Box Foothill Palo Verde	ea	\$165.00	\$330.00
1	Replant 54" Box Foothill Palo Verde	ea	\$275.00	\$275.00
2	Replant 60" Box Foothill Palo Verde	ea	\$330.00	\$660.00
1	Replant 72" Box Foothill Palo Verde	ea	\$412.50	\$412.50
3	Replant 84" Box Foothill Palo Verde	ea	\$495.00	\$1,485.00
3	Replant 72" Box Ironwood	ea	\$412.50	\$1,237.50
2	Replant 84" Box Ironwood	ea	\$495.00	\$990.00
3	Replant 42" Box Mesquite	ea	\$165.00	\$495.00
1	Replant 54" Box Mesquite	ea	\$275.00	\$275.00
1	Replant 60" Box Mesquite	ea	\$330.00	\$330.00
1	Replant 72" Box Mesquite	ea	\$412.50	\$412.50
1	Replant 72" Box Palo Brea	ea	\$412.50	\$412.50

**Notes:**

**-NRI not responsible for any permits (dust control, salvage).**

**-HOA to provide water source, irrigation and water costs.**

**-Maintenance done by others.**

**-Traffic control costs not included.**

**-Taxes not included.**

SubTotal	\$56,694.00
Sales Tax	\$0.00
Shipping	\$0.00
<b>Total</b>	<b>\$56,694.00</b>

***We do full service landscaping, native plant inventories and wetland design and installation.  
Please consider us for your landscape construction needs.***

**Attached Schedule C Warranty to be approved prior to salvage operations.**

NRI assumes pressurized water at nursery site. Owner to pay all water costs and permit fees. Extention of water source will be billed at \$2.50/lin.ft.of 2" mainline. Proposal does not include staking or roping fees, sales tax, or performance bond premium. Staking and roping can be completed for \$0.58 linear ft. 25% of the tree salvage price will be charged if NRI is unable to complete the tree salvage process due to poor soil conditions.

- This proposal is to be considered an attachment to any contract issued.
- Additional expenses incurred by Native Resources International, Inc. to obtain a waiver of subrogation will be billed at cost.
- It will be the responsibility of others to provide barricades and traffic control.
- The removal of hardscape, sidewalks, curbs or any other feature that interferes with NRI's operations will be the responsibility of others.
- If NRI is required to remove soil and or spoils from tree/plant salvage operations, billing will be made on a time and material basis.
- It is the responsibility of the developer to backfill holes and remove trimmings generated from tree and plant salvage operations.
- NRI will charge \$1,500.00 mobilization fee for each additional mobilization.
- Warranty periods do not dictate payment of retention. Due to the nature of its services, upon completion of its contracted phase of work, Native Resources International, Inc. will invoice for any retention due it and is to be paid within 30 days following invoice.
- NRI's Deveg/Reveg Warranty and /or Landscape Warranty must be signed prior to the initiation of operations. NRI's warranties supersede all other warranties cited and must be a part of any contract issued.

**Water Disclaimer for all salvage bids**

Salvage bids assume pressurized water on-site. A water meter with backflow preventor incorporated must be installed prior to commencement of digging. If the meter and backflow preventor cannot be installed at this time, Native Resources Int'l will haul water to the site for \$5,500.00 per month or will be determined by site conditions and the nearest location of available water. This bid does not include irrigation costs necessary to extend water source to nursery site. This bid does not include costs pertaining to removal of pruned material or backfilling of deveg'ed holes. Saguaro price does not include costs incurred should bracing be necessary. Reveg price (if included in the proposal) does not include irrigation costs. Maintenance fee will be charged after the trees are moved to the nursery site. Owner responsible for monthly water bills.

**Bid Approval**

Price may not include applicable Local or Federal taxes. Price does not include costs associated with any required permits or bonds. Price does not include any hard dig conditions or craning costs if required. Any alteration or deviation from the above specifications involving extra costs will be done only upon a written change order. The costs will become an extra charge over and above this estimate. This estimate does not include material price increases, or additional labor and materials which may be required should unforeseen problems arise after the work has started. This proposal may be withdrawn by us if not accepted within 30 days.

Payment terms: Net 30 days unless otherwise indicated or negotiated

**Acceptance of Proposal by Signature: The above prices, specifications and conditions are satisfactory and are hereby accepted. I, the undersigned, have read, understand and agree to the terms and conditions of NRI's warranty information with regard to its work. I understand that this proposal will serve as a "Notice To Proceed" with the work contained herein.**

**Authorized by:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

## SCHEDULE C

### DESERT DEVEG / REVEG WARRANTY

#### Deveg Guarantee

Native Resources, Intl. Guarantees that 90% of the trees deveged will survive the boxing process. Trees that die in the field prior to bottoming will not be charged for and do not count against the guarantee. If the 90% threshold is reached, and an invoiced plant beyond the 90% threshold dies within twelve (12) months of Native Resource Intl.'s care, a replacement with a wholesale value equivalent to the deveg amount billed will be provided as a replacement. Please note that tree deveg, when successful, yields a tree at almost half its wholesale cost. For that reason, the replacement tree will always be smaller than the deveged tree.

**25% of a tree's salvage price will be charged if NRI is unable to complete the tree salvage process for any particular tree due to poor soil conditions.**

#### Deveged tree

24", 36", 42", 48" box  
54" and 60" box  
72" and 84" box

#### Replacement Tree

(1) 24" box  
(2) 24" box  
(3) 24" box

***Due to seasonal stresses, Native Resources, Intl. will not be able to guarantee any desert trees dug between October 15th and March 15th.***

**In order to insure the health of the trees it is necessary for the deveged trees to acclimate for three weeks after side-boxing and ten days after bottoming prior to moving to an onsite nursery. If at the owner's request Native Resources, Intl. is asked to shorten the length of time required for the trees to be deveged, this warranty is null and void.**

***There is no warranty for Cacti, Saguaros, non-native trees and non-native shrubs.***

**Deveg warranty shall remain in place only while plants are under Native Resources Intl.'s care.**

#### **Reveg Guarantee**

If watered adequately by drip irrigation installed by Native Resources Intl., or on a system approved by Native Resources Intl. and if Native Resource Intl.'s watering recommendations are followed, ninety percent (90%) of deveged plants will be guaranteed to survive for one year after replanting. Should any one of these trees beyond the 90% threshold fail to survive for the one year period, it will be replaced with a value equivalent to the above referenced deveg replacement formula. This guarantee includes the removal of the dead tree, delivery of the replacement tree, replant of the replacement and all other expenses associated with its replant, with the exception of: crane, disruption of existing landscaping and underground utilities. **In order for the Reveg Guarantee to be honored, Native Resources Intl. must have performed the reveg of the tree or plant.**

**Should watering regime be disrupted or discontinued for more than one (1) week, guarantee is null and void.**

It is imperative that, prior to their replanting, the deveged trees show evidence of new growth and that their rootball solidify and develop new roots. Replanting of the boxed trees should never occur less than four

weeks following their deveg. Therefore, a **ruished replanting operation will void Native Resource Intl.'s guarantee.**

For warranty to apply, boxed plants must be replanted within one year after deveg. If Native Resources Intl is asked to replant or move trees that have been in the holding yard for more than one year, extra charges may be assessed to rebox or reband the tree boxes before moving the trees. This warranty supercedes any and all other warranties pertaining to plant salvage/reveg associated with this project and must be a part of any contract issued. This warranty is an integral part of our proposal.

Prices for replanting presume reasonable wheel loader access to set boxed trees. Additional charges will be made if the use of a crane is required to set the boxed trees.

NRI will not be held responsible for tree and plant loss or damage due to insect / beetle infestation, animals, Acts of God (flood, fire, storms, etc.), vandalism, theft, or owner's neglect.

Acceptance of Policy \_\_\_\_\_  
Customer / Date

**This warranty must be signed prior to the commencement of digging.**